

National Golf Course Owners Association Canada



Leading The Business Of Golf

Golfmax
PURCHASING PROGRAM

Here We Grow Again
To Better Serve Your Business

NGCOA Canada announces Insurance Partnership with Signature Golf

OTTAWA, Ontario—December 13th, 2016 - The NGCOA Canada is pleased to announce that Signature Golf is the newest company to join the NGCOA Canada's Golfmax Purchasing Program. As the Official Commercial Insurance partner to the NGCOA Canada, Signature Golf is continuing to make significant investments in the Canadian golf industry. Through this partnership NGCOA Canada members may receive exclusive special pricing on their club insurance that will translate into significant annual savings.



Signature Golf has created the only custom insurance program for golf clubs across Canada which was built from the ground up based on extensive research that included interviews with golf course owners, industry stakeholders, consultants, and their insurance industry partners.

Since the launch in 2007 Signature Golf has established itself as the most comprehensive commercial and liability insurance program within the Canadian golf industry. The program is sold through a network of over 1,000 independent insurance brokers across Canada. This means that NGCOA Canada members can continue to work with their existing insurance broker, while accessing Signature Golf's "best-in-class" insurance coverage.

Here are some of the unique features and benefits of the Signature Golf program:

- **Specialized Tee to Green Coverage for all golf related property**
- **Three Tiers of Coverage Options – Choose the package that is right for you**
- **Stated Amount Coverage - No co-insurance penalties in the event of a loss**
- **Premium credit towards renewal for low claims**
- **Deluxe Business Interruption Coverage**
- **Independent Claims Adjuster Ensures Fast & Easy Settlement**
- **Complimentary Pre Loss Inspections for Signature Golf Customers**

Signature President & CEO James Grant commented; *“Signature Golf is thrilled to be able to work with the leading Golf Association in Canada to bring exceptional commercial insurance coverage to their members.”* Grant continued, *“We are extremely fortunate to be able to work with the NGCOA Canada to help this incredible organization continue to deliver best in class solutions and risk management practices to their members across Canada. This is a very special Association who continue to work tirelessly to support one of Canada’s greatest pastimes.”*

“The NGCOA Canada strives to partner with industry leaders. Within the commercial insurance world, Signature Golf is in a class all it’s own. NGCOA Canada members need an insurance partner like Signature Golf that they can rely on, and a partner that is going to assist them in managing the inherent risks involved in operating a golf operation in a business environment that is becoming increasingly litigious. Signature Golf has also achieved a market penetration that will help insulate our members from the premium hikes that smaller programs can be subject to when there are large insurance claims within the group. The NGCOA Canada is proud to partner with Signature Golf.” said Jeff Calderwood, CEO, NGCOA Canada.

For specific details on this program, please contact Cedar Nisbet, Director of Golfmax & Business Development for the NGCOA Canada at: 866-626-4262 ext. 14; or by email at: cnisbet@ngcoa.ca.

About the NGCOA Canada:

The NGCOA Canada is a not-for-profit trade association, owned and governed by its membership, providing business support to Canadian golf course operators and related stakeholders, presenting one united voice within the golf course industry.
www.ngcoa.ca

About the Signature Risk Partners Inc.:

Signature Risk Partners Inc. is a leading independent Managing General Agent (MGA) providing specialty commercial property & casualty insurance solutions to Golf & Country Clubs, Wineries, Craft Brewers & Distillers and offers a stand-alone Umbrella package to Insurance Brokers across Canada.

Based in Toronto, Canada Signature has been providing specialized commercial insurance coverage since 2007 through a network of Canada’s best Insurance Brokers. To learn more please visit; www.signaturerisk.com.