

PRESS RELEASE

LL06/09

24 March 2009

Lloyd's announces £1.9 billion profit for 2008

- Solid performance in challenging economic conditions
- Strong capital position
- Continuing focus on underwriting discipline

Lloyd's, the world's leading specialist insurance market, today announced a profit of £1,899 million for 2008.

Financial highlights:

- profit before tax of £1,899m (2007: £3,846m);
- combined ratio of 91.3% (2007: 84.0%) compares favourably with an estimated average of 101% for US property and casualty insurers (i)102% for US reinsurers (ii) 97% for European insurers and reinsurers and, 92% for Bermudian insurers and reinsurers (iii);
- central assets increased to £2,072 million (2007: £1,951m);
- investment return of £957m (2007: £2,007m);
- profit before tax excluding currency movements on non-monetary items of £1,529m (2007: £3,846m); and
- surplus on prior years' reserves of £1,265m (2007: £856m).

Commenting on the results, Chairman of Lloyd's, Lord Levene, said:

"Amidst the unprecedented slump in the world economy, Lloyd's remains in good shape. The market has inevitably been impacted by significant claims from natural catastrophes, lower insurance rates and a reduction in investment income but this has been partially offset by currency movements and prior year surpluses.

"Our focus on risk management and underwriting discipline has been fundamental to the market's resilience and it will stand us in good stead as we look to the opportunities and the challenges that the future brings."

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Lloyd's Chief Executive, Richard Ward, said:

"In these testing times, it will be those businesses with clarity of vision and purpose that will stand the best chance of success. From a solid base, Lloyd's is seeking to further improve its competitive position and develop a truly modern and sustainable marketplace.

"As we move into 2009, it is more important than ever that we continue to improve our service to our customers, enhance our partnership with the market and continue to monitor the shifting global landscape so we are prepared to create and take advantage of opportunities as they arise."

Footnotes

Source: Lloyd's Pro forma Financial Statements. Sources i) Insurance Information Institute estimate, ii) Reinsurance Association of America, iii) Company data (8 European companies; 18 Bermudian companies)

Notes to Editors

- 1. A copy of Lloyd's 2008 Annual Report can be accessed at www.lloyds.com/2008annualreport
- 2. A combined ratio is a measure of an insurer's underwriting profitability based on the ratio of net incurred claims plus net operating expenses to net earned premiums. A combined ratio of 100% is break even (before taking into account investment returns). A ratio less than 100% is an underwriting profit.
- 3. Central assets include the assets of the Central Fund and the other assets of the Corporation. In aggregate, the value of Lloyd's central assets, excluding the callable layer and the liability in respect of the subordinated debt and securities, amounted to £2,072m at December 2008. The Society financial statements are drawn up under IFRS.
- 4. Members' resources operate on a several basis and are only available to meet each member's share of claims. Central assets are available at the Council's discretion to meet the liabilities of any member on a mutual basis.
- 5. The results ultimately attributable and distributable to members are determined in proportion to their share in each syndicate for each underwriting year of account. In accordance with this, the 2006 year of account has closed at 36 months with a net profit of £4,035m at 31 December 2008 rates of exchange. This comprises a surplus on 2005 and prior years reinsured into 2005 of £964m and a pure year profit of £3,071m. Years of account in run-off during 2008 reported a profit of £104m.
- 6. This press release includes forward-looking statements. These statements are based on currently available information and consistent accounting policies as applied at 31 December 2008. They reflect Lloyd's current expectations, projections and forecasts about future events and financial performance. All forward-looking statements address matters that involve risks, uncertainties and assumptions. Based on a number of factors, actual results could vary materially from those anticipated by the forward-looking statements. These factors include, but are not limited to, the following:
 - Rates and terms and conditions of policies may vary from those anticipated.
 - Actual claims paid and the timing of such payments may vary from estimated claims and estimated timings of payments, taking into account the preliminary nature of such estimates.
 - Claims and loss activity may be greater or more severe than anticipated, including as a result of natural or man-made catastrophic events.
 - Competition affecting the basis of pricing, capacity, coverage terms or other factors may be greater than anticipated.

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- Reinsurance placed with third parties may not be fully recoverable, or may not be paid on a timely basis, or such reinsurance from creditworthy reinsurers may not be available or may not be available on commercially attractive terms.
- Developments in the financial and capital markets may adversely affect investments of capital and premiums, or the availability of equity capital or debt.
- Changes in legal, regulatory, tax or accounting environments in relevant countries may adversely affect (i) Lloyd's ability to offer its products or attract capital, (ii) claims experience, (iii) financial return, or (iv) competitiveness.
- Economic contraction or other changes in general economic conditions could adversely affect (i) the market for insurance generally or for certain products offered by Lloyd's, or (ii) other factors relevant to Lloyd's performance.
- The foregoing list of factors is not comprehensive, and should be read in conjunction with other cautionary statements that are included herein or elsewhere. Lloyd's undertakes no obligation to update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.
- Foreign exchange rates may materially fluctuate from the rates prevailing at 31 December 2008 (£1 = US\$ 1.44, £1 = €1.03)

Footnotes

For further information, please contact

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Lloyd's is the world's leading specialist insurance market and occupies fifth place in terms of global reinsurance premium income, and is the second largest surplus lines insurer in the US. In 2009, 74 syndicates are underwriting insurance at Lloyd's, covering all classes of business from more than 200 countries and territories worldwide. Lloyd's is regulated by the <u>Financial Services Authority</u>.



KEY FACTS

FACT AND FICTION HERE ARE THE FACTS

Lloyd's is often described as the world's most famous but least understood insurance brand. There is often great interest in Lloyd's but some opinions and comments can often be ill-informed, generating or perpetuating myths and urban legends about who we are and what we do. We hope this document will help to dispel some of these myths and sort out fact from fiction. If you do read some fiction about us, please send the author a link to this key facts document at www.lloyds.com/keyfacts

FICTION: Lloyd's is a bank and a chemist

FACT: Lloyds Banking group and Lloyds Pharmacy are completely separate entities. The only thing we share is a name. We are the world's leading specialist insurance market with a 321 year history.

FICTION: Lloyd's is an insurance company

FACT: Lloyd's is not an insurance company, it is a partially mutualised market where members of Lloyd's join together as syndicates to insure risks. Together the 80 syndicates¹ form the world's largest insurance market.

The Lloyd's market brings together an outstanding concentration of specialist underwriting expertise and talent.

FICTION: The financial services sector is all the same and there is no difference between insurance and banking.

FACT: It is important to make a distinction between the insurance and banking sectors. The impact so far of the financial crisis on the insurance sector has been limited. For the most part, insurance is an economic necessity, not a discretionary purchase. Homes, cars, businesses and workers all need to be insured, irrespective of the state of the economy.

Amidst the unprecedented slump in the world economy, Lloyd's remains in good shape. We have a solid capital position and stable ratings. As a market we are not immune to the financial crisis but unlike other insurers we have stuck to the traditional reinsurance and insurance products which we understand, and we have not sought to diversify into the complex financial products and markets (e.g. credit default swaps) that have been at the centre of the systemic problems facing the financial markets.

FICTION: All insurers balance sheets have suffered as a result of the credit crunch.

FACT: Lloyd's solvency position has improved over the last year and our total assets have grown during 2008 and are over £2 billion². Our conservative investment strategy means that we have preserved capital, returning an investment income of £957 million³ for 2008. The vast majority of our investments are held in cash, government bonds or highly rated corporate bonds. We have minimal exposure to the equity markets. As a result, we have not been subject to the kind of capital erosion that some parts of the life insurance industry have experienced.

FICTION: Lloyd's is inefficient and expensive

FACT: Lloyd's back offices processes have undergone a massive overhaul in recent years and now our claims and payments are processed electronically and further developments are underway. For example, a new Lloyd's Exchange to enable the market to communicate with each other by a simple connection that imports and policies the core ACORD standards is currently being piloted.

We continue to outperform our peers in terms of capital efficiency.

FICTION: Lloyd's is the preserve of the wealthy "name"

FACT: Since 1994, Lloyd's has welcomed all forms of capital. 85%⁴ of our capital is provided by the world's major insurance groups, financial institutions and companies listed on the UK and other stock exchanges. There are now 773 individual names participating at Lloyd's, providing less than 5%⁵ of the capital. The remaining 10%⁶ of capital is provided by Limited Liability vehicles backed by private capital.

FICTION: Lloyd's only offers shipping insurance

FACT: Although Lloyd's started out offering marine insurance, today the market covers some of the world's largest and most complex risks. From oil rigs and bridges to celebrity body parts; from airlines and sporting events to global banks, millions of people at home and at work are covered at Lloyd's.

FICTION: Lloyd's is only based in London

FACT: Lloyd's is licensed to underwrite business in 79 territories and can accept risks from over 200 countries and territories.

Risks aren't confined by oceans or borders so neither is the Lloyd's market. For example $44\%^7$ of our business comes from North America and our client base is truly global, encompassing $90\%^8$ of FTSE 100 companies and $93\%^9$ of Dow Jones companies.

LLOYD'S KEY FACTS

NUMBERS AND STATISTICS

- > The Lloyd's market is made up of 51 managing agents running 80 syndicates.
- > Lloyd's operates in more than 200 countries and territories worldwide. We are expanding our presence into emerging markets such as China, Latin America, India and the Middle East. www.lloyds.com/worldwide
- > Lloyd's provides cover for eight of the world's top pharmaceutical companies and 52 of the world's top banks¹⁰.

FINANCIAL PERFORMANCE

- > In 2008, Lloyd's achieved a profit before tax of £1,899m¹¹.
- > Lloyd's current combined ratio is 91.3%¹² reflecting continued strong performance.
- > At the end of 2008, Lloyd's total assets stood at over £2bn¹³.

OUR STRATEGY, STRENGTH AND RATINGS

- It is our vision to be the platform of choice for specialist insurance and reinsurance business and we have a clear strategy to achieve this, as set out in our rolling Three-Year Plan: www.lloyds.com/strategy
- > Lloyd's currently holds A+ ratings from Fitch Ratings and Standard & Poor's, and an A rating from A.M. Best.
- > Lloyd's unique capital structure, often referred to as the 'chain of security', provides excellent financial security to policyholders and capital efficiency to members: www.lloyds.com/publications

HOW DOES THE LLOYD'S MARKET WORK?

- > Lloyd's brokers bring business into the market on behalf of clients/policyholders, and shop around to see which syndicates can cover their specific risk and on what terms.
- Insurance is sold (or 'underwritten') by members of Lloyd's. The members provide the financial backing, known as capital, which acts as security for Lloyd's policies to help ensure that claims are paid.
- > A member or a group of members form a syndicate; which are managed day to day, on behalf of its members, by a managing agent.
- > The Corporation of Lloyd's oversees and provides services to support the market and promotes Lloyd's around the world. www.lloyds.com/marketstructure

PAST AND PRESENT

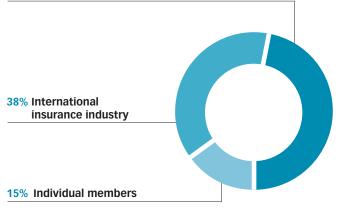
- > Lloyd's started life in a 17th century coffee shop, providing insurance to the burgeoning ship and cargo trade. As new markets emerged, the business evolved, bringing in modern technologies and pioneering new kinds of cover. www.lloyds.com/history
- > The Lloyd's market insures complex and specialist risks from oil rigs and wind farms to major airlines and private space shuttles.
- > Threats such as global terrorism, climate change and geopolitical instability underline the need for Lloyd's to remain responsive and forward looking.

Our 360 Risk Insight project was launched to stimulate thought and discussion about emerging risk issues, tapping in to the knowledge and experience within the market. www.lloyds.com/360

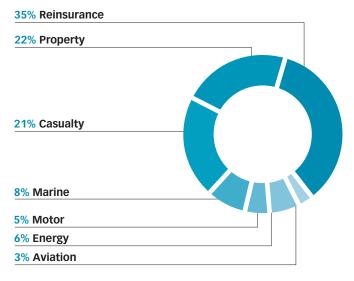
- ¹ As at 31 December 2008
- ²⁻⁷ Lloyd's Annual Report 2008 (www.lloyds.com/2008 annualreport)
- ⁸ As at 24 December 2007 / Lloyd's customer data provided by Xchanging, January 2008
- ⁹ As a 1 January 2008 / Lloyd's customer data provided by Xchanging, January 2008
- Fortune 500 as at 23 July 2007 / Lloyd's customer data provided by Xchanging, January 2008
 Lloyd's Annual Report 2008 (www.lloyds.com/2008 annualreport)

WHERE DOES OUR CAPITAL COME FROM?

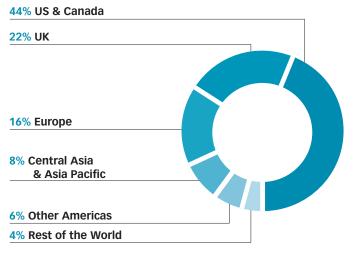
47% UK listed and other corporate members



BREAKDOWN OF BUSINESS BY CLASS



BREAKDOWN OF BUSINESS BY REGION



All figures from Lloyd's Annual Report 2008 (www.lloyds.com/2008annualreport)